

Message Text

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PAGE 01 STATE 096975
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 OES-07 DOE-15 SOE-02
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DRAFTED BY NEA/ARP:D M WINN:LB
APPROVED BY NEA/ARP:J W TWINAM
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R 150212Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY MANAMA
INFO AMEMBASSY ABU DHABI
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMEMBASSY KUWAIT
AMEMBASSY JIDDA
AMEMBASSY MUSCAT
AMEMBASSY TEHRAN
USINT BAGHDAD
MDIEASTFOR

UNCLAS STATE 096975

E.O. 11652:N/A

TAGS: BTRA

SUBJECT: BUSINESS TRAVEL: OIL RECOVERY SYSTEMS, INC.(ORS)

1. LARRY MURRAY SALES MANAGER ORS, INC., GREENVILLE, NEW HAMPSHIRE, WILL VISIT BAHRAIN APRIL 27 TO MAY 3. HE WILL BE ACCOMPANIED BY JOHN GATCH AND MOHAMED SALEH OF SITRA CORP WASHINGTON, D.C., WHICH HAS BEEN RETAINED AS CONSULTANTS BY ORS. ORS VISIT HAS BEEN DISCUSSED WITH CALTEX NEW YORK WHICH HAS AGREED TO COOPERATE. ORS GROUP WILL OPERATE FROM BAPCO GUEST HOUSE.

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2. GATCH HAS TOLD US FOLLOWING: ORS HAS PERFECTED SYSTEM FOR SEPARATING LOW VISCOSITY OIL AND REFINED PETROLEUM PRODUCTS FROM WATER. SYSTEM WILL NOT REPEAT NOT HANDLE UNCONTROLLED CRUDE OIL SPILLS BUT HAS MANY OTHER PRACTICAL APPLICATIONS WHICH ARE ATTRACTIVE FROM BOTH ECONOMIC AND ENVIRONMENTAL STANDPOINT. FOR EXAMPLE, CALTEX BELIEVES SYSTEM MAY BE VERY USEFUL IN CONNECTION TANK FARM

MAINTENANCE. SYSTEM WILL ALSO HANDLE PROBLEMS ARISING FROM OIL POLLUTION OF UNDERGROUND WATER SYSTEMS.

3. PURPOSE OF VISIT IS TWOFOLD: (1) TO TEST APPLICATION OF SYSTEM IN ALL POSSIBLE SITUATIONS IN BAHRAIN; AND (2) TO DEMONSTRATE SYSTEM TO POTENTIAL MIDDLE EAST USERS WITH

VIEW TO SURVEYING POTENTIAL MIDDLE EASTERN MARKET. SITRA WILL HAVE EXCLUSIVE MIDDLE EAST MARKETING RIGHTS FOR SYSTEM.

4. BAPCO HAS TECHNICAL DATA COVERING SYSTEM AND IS ALERTING FELLOW MEMBERS GULF AREA OIL COMPANIES MUTUAL ASSISTANCE ASSOCIATION OF IMPENDING VISIT IN CASE THEY ARE INTERESTED IN SENDING REPRESENTATIVES TO BAHRAIN.

5. SITRA IS MAKING ARRANGEMENTS TO PUBLICIZE VISIT THROUGH GULF MIRROR.

6. ACTION REQUESTED: MANAMA REQUESTED CONFIRM ABOVE DESCRIBED ARRANGEMENTS WITH BAPCO AND AT EMBASSY'S DISCRETION NOTIFYING APPROPRIATE GOB OFFICIALS. INFO ADDRESSEES REQUESTED AT THEIR DISCRETION INFORM LOCAL OIL COMPANIES (GOVERNMENT AND PRIVATE) OF IMPENDING VISIT.
CHRISTOPHER

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